

# STRATEGIC

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## ACQUISITION CENTER

### **MSPV-NG Program Overview**

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**U.S. Department  
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# MSPV-NG Supports the MyVA Transformation – Putting Veterans and their Families First

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## VA is Transforming into a Veteran Centric Organization



- VA Secretary Bob McDonald is sponsoring MyVA a major transformation initiative across the Department
- MyVA serves as a catalyst to modernize VA's culture, processes, and capabilities to put the needs of Veterans and their families first

## Supply Chain Transformation is a Breakthrough Priority



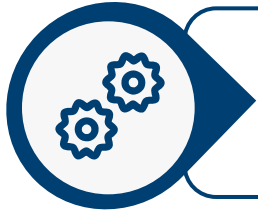
- VA leadership identified 12 Breakthrough Priorities for 2016 that will support the MyVA vision
- VA identified Supply Chain Transformation as a critical enabler for MyVA

## MSPV-NG Supports Supply Chain Transformation



- VHA is partnering with its acquisition offices to update the existing MPSV program to support these goals
- VA will redirect the cost avoidance from this effort to ***support high priority Veteran programs***

# MSPV-NG is a National Program for Procuring Medical/Surgical Supplies Across VHA



## What is MSPV-NG?

- The MSPV Program is a national mandatory program that provides a customized distribution system to meet or exceed facility requirements by providing an **efficient, cost-effective, just-in-time distribution catalog ordering process**
- MSPV Cataloging items to be distributed under the MSPV Program will include **medical, surgical, dental, and selected prosthetics and laboratory supplies, to include textiles**
- Cataloging items utilized to populate the MSPV Catalog will be comprised of acquisitions consisting of **Blanket Purchase Agreements (BPAs); Basic Ordering Agreements (BOAs); and other National Contracts**

# MSPV-NG Streamlines Ordering Processes Resulting in Benefits to VA and Veterans

Provide a streamlined procedure for ordering medical/surgical supplies aimed at:

Improved ease of  
ordering

Decreased number of  
purchase card  
transactions

Reduced number of  
shipments and invoice  
processing by facilities

Decreased number of  
purchase orders

Reduced inventory  
levels at individual  
facilities

Increased flexibility for  
VA Customer and  
Ordering Officers

# Clinical Involvement and Input is Critical to the Success of MSPV-NG



## Item Review via Integrated Product Teams

- MSPV-NG is working to engage IPTs from all major medical areas
- Clinical experts will review items prior to solicitation for the MSPV-NG Catalog
- National Center for Patient Safety (NCPS) will participate in product reviews
- National program office are engaged to develop list of new items



## Clinical Product Review Committees

- CPRCs provide insight into high-quality supplies for use across VHA
- The CPRC tool was established so that we can gather information nationally

## VHA Relies on Your Partnership, as Suppliers and Vendors, to Ensure Program Success



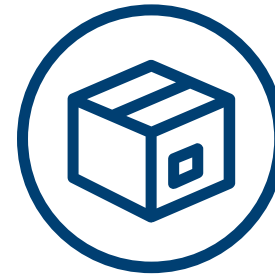
MSPV-NG Formulary includes **all items** that may be ordered by VHA facilities through MSPV-NG



Suppliers **provide inventory** to VHA's Medical/Surgical Prime Vendors



Prime Vendors **stock MSPV-NG supplies** and **fill orders** as they are received by VHA facilities



VHA facilities manage their inventory and **place MSPV-NG orders**



VHA Hospitals receive orders and **provide supplies** to clinicians who deliver high-quality health care to Veterans

# General Contract Information

## Legacy Contract

- **Legacy Contract continued under the award of a 3-Month Base and three 3-Month Options – Legacy currently in second option period until January 19, 2017**

## MSPV-NG Contract Dates

- **MSPV Distribution Contract Award Date – July 20, 2016**
- **Notice to Proceed issued – July 29, 2016**
- **Period of Performance – December 1, 2016 thru July 19, 2021**
  - **Base Period = 20 Months**
  - **Each Option Period (2) = 20 Months**
  - **Total PoP NTE = 60 Months**

# General Contract Information

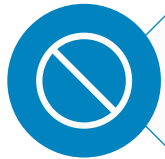
## *(Cont.)*



**There are 20 unique geographical areas**



**Prime Vendors shall not substitute any catalog item without written permission from the MSPV Contracting Officer**



**MSPV Distribution Contractors shall not charge MSPV Suppliers distribution fees**



**Pre-existing BPAs established by the NAC may or may not rollover to the MSPV distribution contract. For example –**

- **BPAs, or other contracts with an expiring Federal Supply Schedule (FSS) within the first year of the MSPV performance period may not rollover to the new contract**
- **BPAs, or other contractual instruments containing the capabilities and meeting the terms of the MSPV Program, i.e., MSPV language, may rollover to the new contract**



## Other General MSPV Information



**The MSPV is not intended to include “large hospital equipment”, i.e.,**

- Ultrasound, PET and CT Scanners, MRI, X-Ray Machines, medical ventilators, heart-lung machines, and dialysis machines
- This list is not all inclusive – it is intended to demonstrate the category of medical equipment and machinery that will be procured on other contracting vehicles due to their cost, complexity, features, and characterizations



**The MSPV shall not ship any medical/surgical or any other supplies that are not on the Government provided master list of approved medical/surgical supplies**



**All medical/surgical supplies shall be provided to the ordering facilities in accordance with the terms and conditions of the MSPV contract**



**Drop shipments shall be made through product contractors only when approved by the customers in accordance with the customer’s requirement**

- Only the reduced drop shipment fee shall apply to these orders

# Other General MSPV Information



## MSPV Delivery Requirements

- Conventional/Bulk Delivery (CBD) Method – 3 days per/week
- Low Unit of Measure (LUM) – Daily, 5-days per week (excluding weekends)
- Emergency Deliveries – within 12 hours after receipt of order



## Product Suppliers

- The MSPV must establish distribution agreements with new product suppliers within 30 calendar days from notification by the VA. If a distribution agreement cannot be established within the allotted time, the MSPV shall notify the Contracting Officer, in writing



## Other Miscellaneous MSPV Topics

- Contractor Use of Mandatory Sources of Supply or Services
- Contract Phase-In/Contract Phase-Out (Contract Implementation)

# MSPV Product Service Codes

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- **4240 – Safety & Rescue Equipment**
- **6505 – Drugs, biologicals**
- **6509 – Drugs and Biologicals, Veterinary Use**
- **6510 – Surgical Dressing Materials**
- **6515 – Medical & Surgical Instruments**
- **6520 – Dental Equipment, Instruments, & Supplies**
- **6525 – Imaging equipment and supplies**
- **6530 – Hospital equipment**
- **6532 – Hospital and Surgical Clothing & Related Special Purpose Medical/Surgical Supplies**
- **6540 – Ophthalmic instruments, equipment & supplies**
- **6545 – Replenish-able Field Medical Sets, Kits, and Equipment**
- **6550 – In Vitro Diagnostic Substances, Reagents, Test Kits and Sets**
- **6630 – Chemical Analysis Instruments & Equipment**
- **6640 – Laboratory Equipment & Supplies**
- **6650 – Optical Instruments, Test Equipment, Component, & Accessories**
- **6670 – Scales and Balances**
- **7910 – Floor Polishers and Vacuum cleaning equipment**
- **7920 – Brooms, Brushes, Mops & Sponges**
- **7930 – Cleaning & Polishing Compounds and Preparations**
- **8305 - Textile Fabrics**
- **8520 – Toilet Soap, Shaving Preparation, & Dentifrices**

# MSPV Cataloging

## Current MSPV Phase 1 Awards

- **2,506 MSPV-NG Catalog Line Items including:**
  - **2,022 Awarded MSPV-NG Limited Source Justifications (LSJs)**
  - **28 Awarded Ability One BOAs**
  - **456 Legacy MSPV-NG Awards**

## Anticipated MSPV Phase 2 Awards

- **13,955 Line Items**

Total Estimated MSPV Awards by December 1,  
2016 – 9,446 line items

## Adding New Items to the MSPV Program

1

Customers (Clinicians) see, or buy something via UPC or Purchase Order while visiting another facility, trade show, or other event. Like product and decide to make it part of daily commonly used items

2

Submit request to MSPV Program Office to have item included under the MSPV Catalog

2.1

- PMO conduct study to determine annual usage by other VAMCs and decides item is not a good candidate for MSPV

2.2

- PMO determines that product is a good candidate for inclusion under the MSPV Program
  - Forward product information, to include supporting requirement documentation to SAC MSPV Program Coordinator requesting the item be added to the MSPV catalog

2.3

- MSPV Coordinator will evaluate request to ensure all MSPV criteria has been met, i.e., competition requirements, etc.
  - If deemed a good candidate for MSPV Program, item will be added via the proper contractual administrative actions, i.e., BPA Award, Mod, or new contract

# MSPV Catalog Solicitation Process



## Overview

**All contract vehicles will generally be competed BPAs, BOAs, or other Contracts resulting in single award**

- Solicitation closing dates will generally be a standard 30 day response time
- MSPV Catalog will be populated by completion of the Product and Pricing Document (PPD)



## Solicitation Method

**Two Different Methods of Solicitation**

- Kingdomware Supreme Court Ruling Rule of “two” or more
  - SDVOSBs/VOSBs
- VA FSS Schedule 65 and 66 (eBUY)
- FedBizOpps (Non FSS Requirements)
  - Cascading Approach
    - Set-Asides for Small Business Manufacturers
    - Other Socioeconomic Groups
    - Unrestricted



## RFQ

**Each RFQ will provide language advising potential Quoters of the following**

- Contract Line Items selected for inclusion in each BPA shall meet the (salient) characteristics prescribed by the Program Office
- Selection methodology will generally be on a “Low Price” basis, however, the Government reserves the right to use other methods as deemed appropriate

